

DA SUBJECT

EXECUTIVE SECRETARIAT
ROUTING SLIP

		ACTION	INFO	DATE	INITIAL
1	DCI				
2	DDCI				
3	EXDIR				
4	D/ICS				
5	DDI				
6	DDA	X (WITH VIDEOTAPE)			
7	DDO				
8	DDS&T				
9	Chm/NIC				
10	GC				
11	IG				
12	Compt				
13	D/OCA				
14	D/PAO				
15	D/PERS				
16	D/Ex Staff				
17	D/Logistics		X		
18					
19					
20					
21					
22					

SUSPENSE

Date

Remarks

ER 88-3313X/1

Executive Secretary

13 Sept '88

Date

3637 (10-81)

ROUTING AND TRANSMITTAL SLIP

Date

16 September 1988

TO: (Name, office symbol, room number,
building, Agency/Post)

Initials

Date

1. Chief, Procurement Management Staff/OL

2.

3.

4.

5.

Action	File	Note and Return
Approval	For Clearance	Per Conversation
As Requested	For Correction	Prepare Reply
Circulate	For Your Information	See Me
Comment	Investigate	Signature
Coordination	Justify	

REMARKS

First Defence International Security Company forwarded the attached brochure and film to us for review as a followup to the 2 September 1988 letter to Representative Floyd Spence from John L. Helgeson. I am forwarding the information to you for further action as appropriate.

DO NOT use this form as a RECORD of approvals, concurrences, disposals, clearances, and similar actions

FROM: (Name, org. symbol, Agency/Post)

Room No.—Bldg.

Phone No.

OPTIONAL FORM 41 (Rev. 7-76)
Prescribed by GSA
FPMR (41 CFR) 101-11.206

★ U.S. Government Printing Office: 1987-181-246/60000

EXECUTIVE REGISTRY

88-3313X/1

FIRST DEFENCE

INTERNATIONAL SECURITY CO.



August 31, 1988

Judge William H. Webster, Director
Central Intelligence Agency
Washington, DC 20205

Dear Judge Webster:

You recently received a letter from Congressman Floyd Spence of South Carolina regarding our newly developed security fence.

Additionally, presentations on First Defence have been made to your agency and to other Federal agencies concerned with security issues. Every individual to whom we have spoken, enthusiastically endorsed our product. Eventually, however, the question was always raised as to national testing.

While we have certainly conducted tests of our own, to date we are still seeking testing from an entity acceptable to your department.

As Congressman Spence mentioned, our fence is unique enough that it was awarded a United States Patent. We combine our overall design with a welded steel fencing fabric used extensively in Europe and The Middle East because it is extremely difficult to climb, cut through, or tunnel under without detection. We do all of this with limited, if any, use of barbed tape thereby keeping cost as low as possible. The result is a cost effective, aesthetically pleasing, extremely strong security fence.

I have enclosed a brochure and video tape for your perusal. The tape demonstrates the effectiveness of First Defence even on a short section. Please keep in mind this test section was built by South Carolina prison inmates so it is not the best quality. A new professionally constructed test fence has since been erected.

As you can see from our attached list of jobs, First Defence has already gained the confidence of our first target market - Corrections. Of course we can provide protection from either direction by simply turning the fence around.

1101 PASTURE LANE COLUMBIA, SC 29201
1-800-845-2526 OR IN SC, (803) 799-2036 FAX (803) 256-1047

Judge Webster
August 31, 1988
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Any support or direction you can give us in obtaining the necessary national testing will be most appreciated.

Sincerely,

FIRST DEFENCE INTERNATIONAL SECURITY CO.

Ellis MacDougall
Ellis C. MacDougall,
Partner

ECM/rp
Enclosures